



# **ATTACHMENTS MINUTES**

**Ordinary Council meeting**

**Monday, 24 July 2023**



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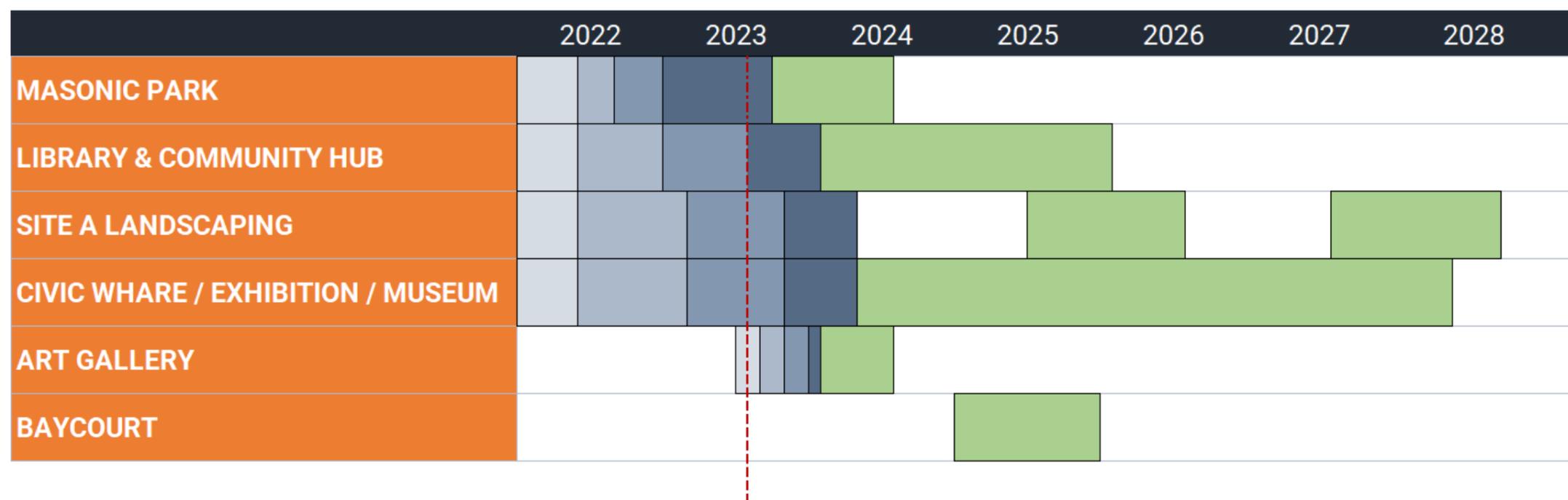
# TE MANAWATAKI O TE PAPA DESIGN AND COST UPDATE REPORT

Council Meeting 24 July 2023



WILLIS  
BOND

# PROJECT STATUS



**Key:**

- Concept design
- Preliminary design
- Developed design
- Detailed design / procurement
- Construction

*Note: The programme excludes Council commissioning and fitout*



# LIBRARY & COMMUNITY HUB

## Key design updates:

- Entry alignments shifted
- Façade performance and efficiencies
- Pātaka experience improved
- Meeting room strategy updated
- Increased visibility into ground floor activities
- Spatial efficiencies and development to mezzanine and staff spaces

# LIBRARY & COMMUNITY HUB COST UPDATE

## VALUE ENGINEERING TARGETS

Although not yet specifically identified as a variation target in this report, it may be possible to achieve the remaining \$235,000 through further investigation and coordination across the design team.

| Location                  | December 2022 Estimate | July 2023 Estimate | % change to Dec |
|---------------------------|------------------------|--------------------|-----------------|
| Library & Community Hub   | \$91.50 m              | \$93.25 m          |                 |
| <b>Difference</b>         |                        | <b>\$1.75 m</b>    | <b>1.91%</b>    |
| VE Targeted reduction     |                        | \$1.51 m           |                 |
| <b>Remaining variance</b> |                        | <b>\$0.24 m</b>    | <b>0.26%</b>    |

## CONTINGENCY & ESCALATION

| Item                    | Contingency % | Contingency \$ | Escalation % | Escalation \$ |
|-------------------------|---------------|----------------|--------------|---------------|
| Library & Community Hub | 10%           | \$8.55m        | 7.5%         | \$4.69m       |



# EXHIBITION & MUSEUM



## Key design updates:

- Flexible ground floor space**
- Museum structure to a hybrid mass timber and steel approach**
- Open plant relocated within the museum volume**
- Design exhibition spaces to allow for total blackout**
- Key aperture designed to draw visitors into the museum volume**
- Upper-level community space to be museum use for items that are not light-sensitive**

# CIVIC WHARE



## Key design updates:

- Layout refined to have clear separations between the public and councilors
- Private kitchenette and toilets introduced for councilors
- Layout of Ātea a Tu refined to accommodate flexible meeting types and event styles

# CWEM Cost

## CWEM COST COMPARISON

CWEM is currently partway through developed design. The updated RLB cost estimate date represents a difference of \$3.50 million to the December 2022 Preliminary Design and Cost figure. There is a value engineering target of \$0.8 million that has been identified, along with a further list of items to investigate as the project progresses through the developed design stage.

| Location                  | December 2022 Estimate* | July 2023 Estimate | % change to Dec |
|---------------------------|-------------------------|--------------------|-----------------|
| Exhibition and Museum     | \$110.55 m              | \$114.00 m         |                 |
| Civic Whare               | \$15.50 m               | \$15.55 m          |                 |
| <b>Total</b>              | <b>\$126.05 m</b>       | <b>\$129.55 m</b>  |                 |
| <b>Difference</b>         |                         | <b>\$3.50 m</b>    | <b>2.77%</b>    |
| VE Targeted reduction     |                         | \$0.80 m           |                 |
| <b>Remaining variance</b> |                         | <b>\$2.70 m</b>    | <b>2.14%</b>    |

## CONTINGENCY & ESCALATION

| Item                  | Contingency % | Contingency \$  | Escalation % | Escalation \$   |
|-----------------------|---------------|-----------------|--------------|-----------------|
| Exhibition and museum | 10%           | \$10.54m        | 16.3%        | \$11.10m        |
| Civic Whare           | 10%           | \$1.47m         | 14.8%        | \$1.40m         |
| <b>Total</b>          |               | <b>\$12.01m</b> |              | <b>\$12.51m</b> |





# SITE A LANDSCAPING

## Key design updates:

- Rationalisation of terraces to create a better balance of green / paving
- Inclusion of 'play trail' through lower-terrace and mid-terrace
- Refined geometries of stairs to create a sense of arrival to the Ātea
- Paving strategy of 70/30 split between decorative concrete and stone pavers
- Co-ordinated lighting design to emphasise key spaces and provide safe thoroughfare
- Development of amphitheater to help frame the lower terrace and maximise useable space

# SITE A LANDSCAPING Cost

## SITE A LANDSCAPING COST COMPARISON

The updated RLB cost estimate dated July 2023 is \$17.60 million. This represents a difference of \$0.35 million or 2.02% to the December 2022 Preliminary Design and Cost figure. There is a value engineering target of \$0.3 million attributed to the Site A Landscaping.

| Location                  | December 2022 Estimate | July 2023 Estimate | % change to Dec |
|---------------------------|------------------------|--------------------|-----------------|
| Site A Landscaping        | \$17.25 m              | \$17.60 m          |                 |
| <b>Difference</b>         |                        | <b>\$0.35 m</b>    | <b>2.02%</b>    |
| VE Targeted reduction     |                        | \$0.30 m           |                 |
| <b>Remaining variance</b> |                        | <b>\$0.05 m</b>    | <b>0.29%</b>    |

## CONTINGENCY & ESCALATION

| Item               | Contingency % | Contingency \$ | Escalation % | Escalation \$ |
|--------------------|---------------|----------------|--------------|---------------|
| Site A Landscaping | 21%           | \$3.01m        | 10% - 16%    | \$1.63m       |





# MASONIC PARK & WILLOW STREET

## Key design updates:

- Arbor size and scale reduced, material to be painted steel
- Water feature springs design integrated into the paving treatment
- Archaeological site design further progressed
- Lighting design highlighting key spaces and providing for a safe environment
- Pedestrian bridges removed from Willow Street raingardens
- Furniture design updated

# MASONIC PARK & WILLOW STREET

## Cost

### MASONIC PARK AND WILLOW STREET COST COMPARISON

The updated RLB cost estimate dated July 2023 is \$17.03 million. This represents a saving of \$0.28 million or 1.59% to the December 2022 Preliminary Design and Cost figure.

| Location          | December 2022 Estimate | July 2023 Estimate | % change to Dec |
|-------------------|------------------------|--------------------|-----------------|
| Masonic Park      | \$9.00 m               | \$9.08 m           |                 |
| Willow Street     | \$8.30 m               | \$7.95 m           |                 |
| <b>Total</b>      | <b>\$17.30 m</b>       | <b>\$17.03 m</b>   |                 |
| <b>Difference</b> |                        | <b>-\$0.28 m</b>   | <b>-1.59%</b>   |

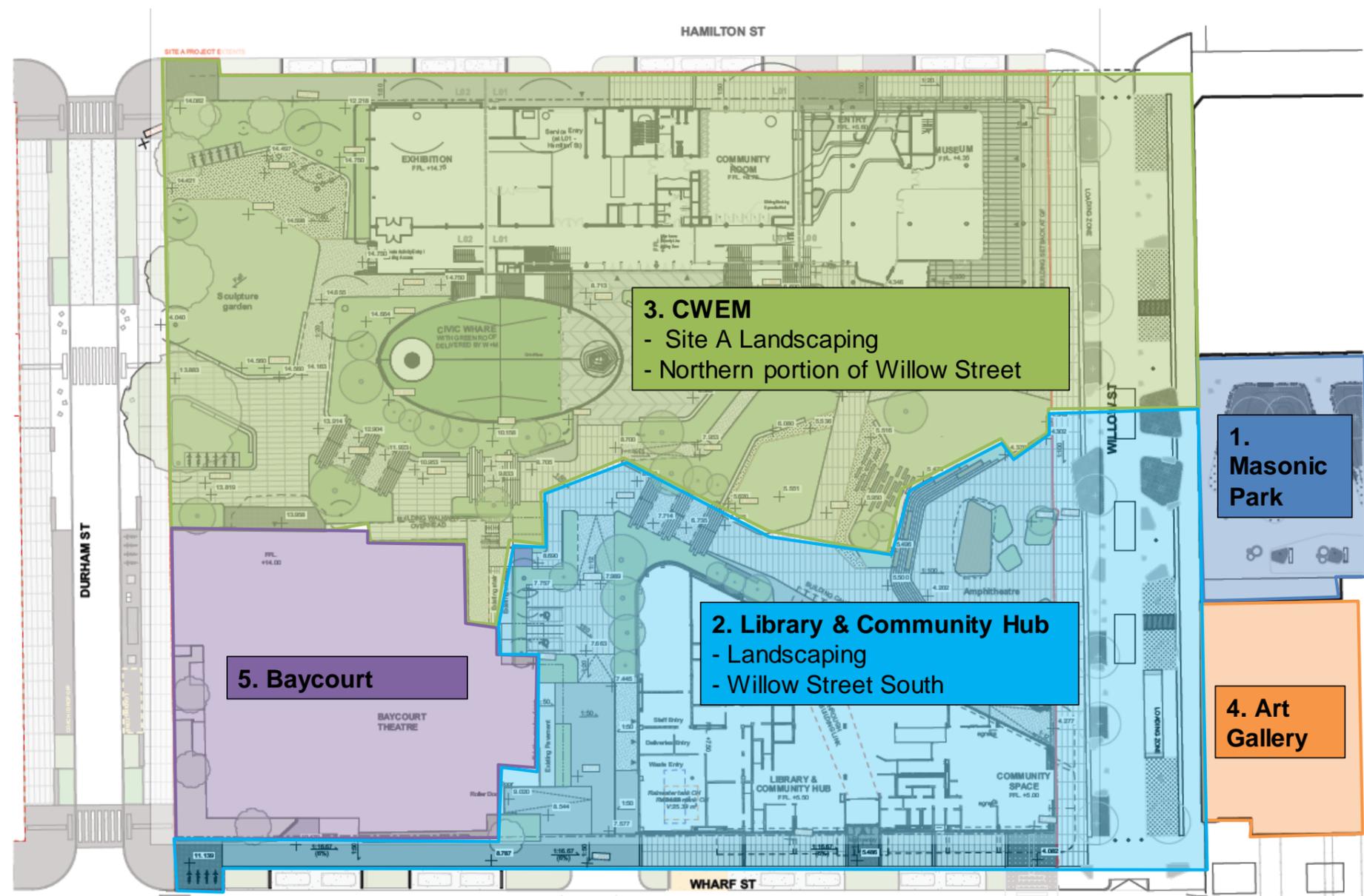
### CONTINGENCY & ESCALATION

| Item          | Contingency % | Contingency \$ | Escalation % | Escalation \$  |
|---------------|---------------|----------------|--------------|----------------|
| Masonic Park  | 20%           | \$1.61m        | 6.5%         | \$0.26m        |
| Willow Street | 21%           | \$1.43m        | 10% - 16%    | \$0.79m        |
| <b>Total</b>  |               | <b>\$3.04m</b> |              | <b>\$1.05m</b> |



# PROJECT PACKAGES

Te Manawataki o Te Papa will be delivered as a series of 'packages', staged in a way that maximises efficiency and practicality across the precinct.





# PRECINCT COST UPDATE

| NZD in thousands                         | Site A Civil Establishment | Durham St footpath | Masonic Park | Art Gallery  | Library and Community Hub | Wharf St footpath | Baycourt      | Willow Street | Civic Plaza   | Exhibition and Musuem | Civic Whare   | Hamilton St footpath | Total          |
|--|----------------------------|--------------------|--------------|--------------|---------------------------|-------------------|---------------|---------------|---------------|-----------------------|---------------|----------------------|----------------|
| Construction and infrastructure          | 4,855                      | 100                | 5,940        | 1,890        | 62,505                    | 1,100             | 6,565         | 4,675         | 10,650        | 69,220                | 9,525         | 970                  | 177,995        |
| Escalation                               | 280                        | 10                 | 255          | 115          | 4,690                     | 120               | 810           | 750           | 1,630         | 11,110                | 1,400         | 155                  | 21,325         |
| <b>Total construction cost</b>           | <b>5,135</b>               | <b>110</b>         | <b>6,195</b> | <b>2,005</b> | <b>67,195</b>             | <b>1,220</b>      | <b>7,375</b>  | <b>5,425</b>  | <b>12,280</b> | <b>80,330</b>         | <b>10,925</b> | <b>1,125</b>         | <b>199,320</b> |
| Direct costs                             | 870                        | 25                 | 1,240        | 835          | 14,000                    | 192               | 1,575         | 1,155         | 2,310         | 17,580                | 2,400         | 225                  | 42,407         |
| FF&E                                     | -                          | -                  | 100          | 100          | 3,500                     | -                 | 1,000         | -             | -             | 5,800                 | 750           | -                    | 11,250         |
| Contingency                              | 1,285                      | 15                 | 1,540        | 440          | 8,550                     | 313               | 1,050         | 1,370         | 3,010         | 10,290                | 1,470         | 300                  | 29,633         |
| <b>Total cost</b>                        | <b>7,290</b>               | <b>150</b>         | <b>9,075</b> | <b>3,380</b> | <b>93,245</b>             | <b>1,725</b>      | <b>11,000</b> | <b>7,950</b>  | <b>17,600</b> | <b>114,000</b>        | <b>15,545</b> | <b>1,650</b>         | <b>282,610</b> |
| GFA*                                     | -                          | -                  | -            | -            | 6,001                     | -                 | -             | -             | -             | 5,619                 | 581           | -                    | -              |
| construction cost (\$ / m <sup>2</sup> ) | -                          | -                  | -            | -            | 10,257                    | -                 | -             | -             | -             | 12,048                | 16,084        | -                    | -              |
| Estimated completion date                | 2024                       | 2024               | 2024         | 2024         | 2026                      | 2026              | 2025          | 2026 - 2028   | 2026 - 2028   | 2028                  | 2028          | 2028                 | 2028           |
| Contingency (%)                          | 21%                        | 11%                | 20%          | 15%          | 10%                       | 22%               | 11%           | 21%           | 21%           | 10%                   | 10%           | 22%                  | 10%            |
| Escalation (%)                           | 6%                         | 6%                 | 6.5%         | 8%           | 7.5%                      | 10%               | 12.5%         | 10 - 16%      | 10% - 16%     | 16.3%                 | 14.8%         | 16%                  | 7.5%           |
| December 2022 cost                       | 7,000                      | 150                | 9,000        | 1,500        | 91,500                    | 1,550             | 11,000        | 8,300         | 17,250        | 110,550               | 15,500        | 1,650                | 274,950        |
| July 2023 Variance                       | 290                        | -                  | 75           | 1,880        | 1,745                     | 175               | -             | -350          | 350           | 3,450                 | 45            | -                    | 7,660          |
| TCC approved budget re allocations       | -                          | -                  | -            | 1,880        | -                         | -                 | -             | -             | -             | -                     | -             | -                    | -              |
| Net variance to December 2022            | 290                        | -                  | 75           | -            | 1,745                     | 175               | -             | -350          | 350           | 3,450                 | 45            | -                    | 5,780          |
| Value Engineering Targets                | -                          | -                  | -            | -            | (1,510)                   | -                 | -             | -             | (300)         | (720)                 | (80)          | -                    | (2,610)        |
| Remaining Variance                       | 290                        | -                  | 75           | -            | 235                       | 175               | -             | -350          | 50            | 2,730                 | -35           | -                    | 3,170          |
| <b>Total % variance</b>                  |                            |                    |              |              |                           |                   |               |               |               |                       |               |                      | <b>1.15%</b>   |

# RISKS

- Consenting (particularly in relation to mass timber buildings)
- Sub-contractor capacity
- Ground conditions and existing services diversions
- Client approvals
- Funding
- Scope creep
- Change in governance
- Escalation
- Coordination of Council fitout and commissioning



21 July 2023

#### **PURPOSE OF THE REPORT**

1. The purpose of this paper is for the Chair of the Te Manawataki o Te Papa Limited Board (the **Board**) to present the views of the Board on matters contained within the reports.

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#### **RECOMMENDATIONS**

That the Council:

- (a) Receives and notes the report from the Te Manawataki o Te Papa Limited Board.

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#### **BACKGROUND**

2. In December 2022, Council approved the establishment of a separate council controlled organisation to govern Te Manawataki o Te Papa project delivery – Te Manawataki o Te Papa Limited.
3. As of 30 June 2023, Council has appointed four independent directors to the Board, all who share Council's ambition for the development of vibrant new community spaces in Tauranga's city centre. The Board members bring diverse skills and significant experience in the delivery of large capital projects, on time, within budget, and to stakeholder expectations.
4. The Board have met monthly since April 2023, receiving status updates and independent advice in relation to the design and construction of Te Manawataki o Te Papa. As outlined in these papers, there are a number of significant risks, which is to be expected in a programme of this size and scale. Inherent in the programme are key cost, time, and scope challenges, which the Board are closely monitoring and managing.
5. As the entity responsible for governing the delivery of Te Manawataki o Te Papa projects, the Board is firmly committed to, and actively engaged in, setting up successful strategies and relationships (e.g. mana whenua) to achieve the goals as set out in the 2023-2024 Letter of Expectation, and the 2023-2026 Statement of Intent.

#### **KEY REPORTS**

##### Te Manawataki o Te Papa – Design and Cost Update Report

6. The designs and cost estimates continue to be further refined as design phases progress. Additional confidence in the robustness of the cost estimates will increase as specific designs are finalised. The total cost estimate (including cost escalation and contingencies) has increased from \$303.4 million in the December 2022 LTPA, to a total of \$306.3 million.
7. Cost estimates include project contingencies of ~10% and average escalation costs of ~7.5%, which are considered necessary and based on current information and sector advice, adequate. The Board intends to retain and preserve sufficient contingencies throughout the life of the programme.
8. The Willis Bond report outlines potential value engineering opportunities of \$2.6 million for which Willis Bond have advised the Board that there is a high level of confidence in being achieved.

9. In the current economic climate, and benchmarked with other similar projects, a cost estimate increase of 1.15% at this stage is considered minimal. However, the Board is highly cognisant that Council publicly consulted on a total project budget of \$303.4 million and any overspend is very likely to be detrimental to strengthening community perceptions of trust and confidence in Council.
10. As such, the Board have instructed the Council project team to continue actively pursuing all opportunities through the ensuing design phases, to reduce cost estimates further with a view to delivering the programme within the overall project budget.

#### Te Manawataki o Te Papa – Business Case

11. The Board has received, reviewed, and provided feedback to Council on the Te Manawataki o Te Papa Business Case.
12. Of particular note and significance is the fundamental Business Case premise that delivery of the projects within Site A are interdependent, and to be undertaken as a single-staged, five-year construction programme, planned for completion in September 2028.
13. The capital project costs include proposed fitout costs, which are under ongoing review. Any changes in costs will need to be managed within the constraints of the current budget, or considered through the established approval processes and gateways for this project.
14. Detailed phased cashflow forecasts for the whole-of-life project costs (e.g. capital and operating expenses) are in development and due to be presented to the Board in September 2023.

#### Te Manawataki o Te Papa – Financial Strategy

15. The Board has received and provided feedback on Council's Financial Strategy to support delivery of the Te Manawataki o Te Papa budgeted capital works programme.
16. Early procurement of key structural elements (e.g. timber and steel for the Library and Community Hub building) presents an opportunity for the Board to manage cost escalation by recommending Council locking in supply in the near term, at current pricing. The Board has received timber supply options, which will be presented for consideration at the next Board meeting, once Council approves the Business Case.
17. Detailed cashflow forecasts are underway, as mentioned above, and will subsequently provide the Board with the opportunity to test and seek assurance that the ratepayer funded vs. external funded assumptions and parameters (timing and value), will be achieved.
18. The Board is cognisant of the critical necessity for ongoing Council support of this Funding Strategy, to ensure delivery of the full, single-staged programme which will in turn, realise the full community outcomes intend from this significant investment.

#### Asset Realisation Reserve

19. The Board has received and provided feedback to Council on the proposal to establish an Asset Realisation Reserve as a funding option for capital projects, with Te Manawataki o Te Papa being the first of these.

20. Funding the programme remains a critical risk, however the Board has gained further confidence from information presented in the proposed Asset Realisation Reserve paper. Noting in particular, the independent review undertaken by KPMG which, whilst generally supportive of the methodology and sensitivities applied, makes several recommendations and highlights material issues regarding the saleability and pricing of certain properties.
21. As detailed in the Te Manawataki o Te Papa Financial Strategy, the Board supports Council's commitment to fund the programme of works by maximising external funding sources, including grants and development contributions, before utilising funds generated through the Airport Activity and/or the Asset Realisation Reserve.

#### Willis Bond – Development Management Agreement

22. The Board has received and provided feedback to Council on the Development Management Agreement appointing Willis Bond as Council's Development Manager for delivery of Te Manawataki o Te Papa.
23. An independent benchmarking exercise of the Willis Bond fee was recently undertaken, which provided confidence to the Board that the costs presented value for money to Council. In the Board's opinion, the proposed fee structure was also considered to be reflective of the risk and project complexities.
24. In appointing Willis Bond, the Board expects there will be additional benefit from an active application of learnings from Council's 90 Devonport Road project, and other recent similar scale and complexity projects.
25. Additionally, the expertise demonstrated by Willis Bond promotes an effective pathway to managing and resolving key project risks such as construction complexities and most importantly, consenting risk. Te Manawataki o Te Papa presents a significant step-change opportunity for Council to look at ways to deliver consenting support more efficiently and effectively.

#### Tauranga Moana Waterfront – Updated Masterplan

26. The Board received the Tauranga Moana Waterfront update report.
27. As these projects have been recently added to the governance scope of the Board, a workshop has been scheduled next month to enable a more detailed review of the projects risks and opportunities.



# Te Manawataki o Te Papa

Business Case – presentation to Council

24 July 2023



# Approach

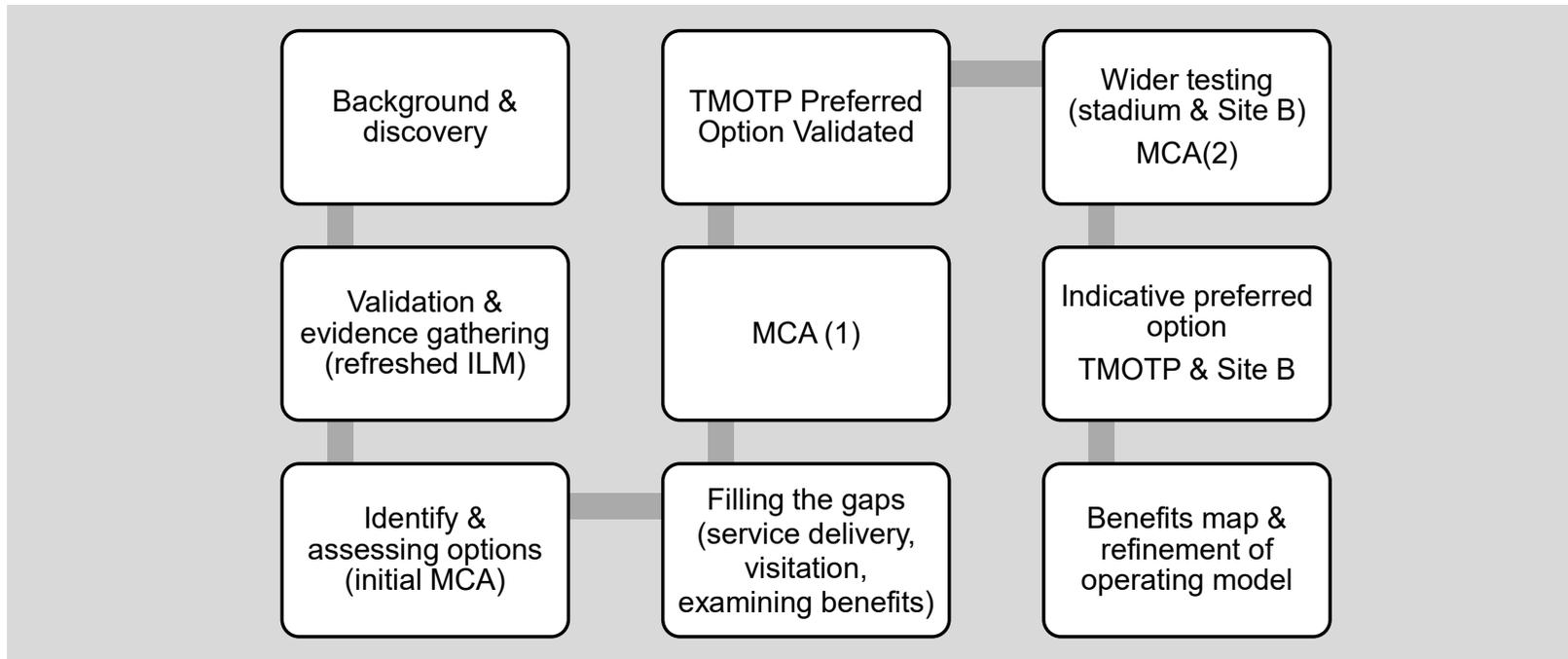


- Premise is to **seek to** re-confirm the validity of TMOTP to ensure we deliver the best value for our communities.
- Guided by NZ Treasury's Better Business Case model

# History



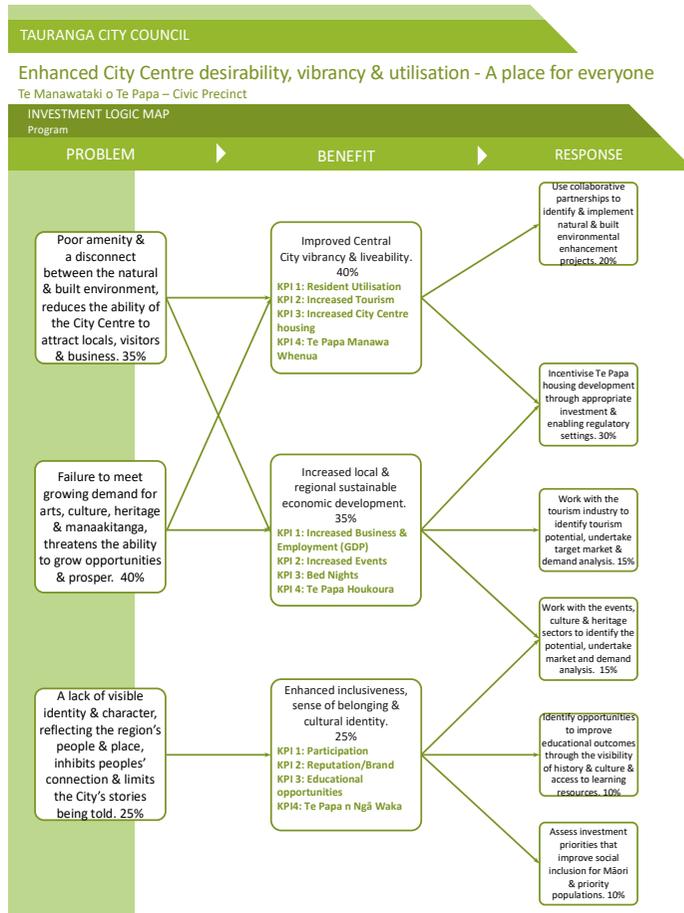
# Process to **seek to** validate TMOTP



# SMART Investment Objectives



1. To improve central city vibrancy and liveability by attracting 2,000,000 visits per annum to TMOTP by 2035.
2. To increase the present value of local and regional economic output by \$500 million and wider economic benefits of \$500 million over the life of the buildings
3. To enhance inclusiveness, sense of belonging and cultural identity by attracting greater than 300,000 annual museum visits, greater than 800,000 annual community hub visits, with 60% of residents being prepared to recommend Tauranga as a visitor destination by 2035.



# Investment Logic Map

| rationale   |   | Activity options                   |                               |                         |                         |                        |            |            |
|---|---|------------------------------------|-------------------------------|-------------------------|-------------------------|------------------------|------------|------------|
| Te Manawataki o Te Papa<br>The Heartbeat of Te Papa                     |   | Option 1                           | Option 2                      | Option 3                | Option 4                | Option 5               | Option 6   |            |
| Do Min  |   | Long term Plan 2021-31             | Extending Cultural Connection | Te Manawataki o Te Papa | Te Manawataki o Te Papa | Commercial Arrangement |            |            |
| Full Public Realm   |   | Library and Community Hub focus    | Option 2 +                    | Option 3 Single Stage   | Multi-Stage             | Highest and Best Use   |            |            |
| Site A Establishment  |   |                                    |                               |                         |                         | Site A Establishment   |            |            |
| Street Upgrades   |   |                                    |                               |                         |                         | Street Upgrades        |            |            |
| Civic Plaza   |   |                                    |                               |                         |                         |                        |            |            |
| Library & Community   |   |                                    |                               |                         |                         |                        |            |            |
| Masonic Park  |   |                                    |                               |                         |                         |                        |            |            |
|   |   |                                    | Wharf & Waterfront            |                         |                         |                        |            |            |
|   |   |                                    |                               |                         |                         |                        |            |            |
|   |   |                                    |                               | Museum & Exhibition     | Museum & Exhibition     |                        |            |            |
|   |   |                                    |                               | Art Gallery             | Art Gallery             |                        |            |            |
|   |   |                                    |                               | Boycourt                | Boycourt                |                        |            |            |
| <b>Investment Objectives</b>  |   | <b>Relative Importance (0-100)</b> | <b>14%</b>                    | <b>33%</b>              | <b>59%</b>              | <b>100%</b>            | <b>70%</b> | <b>36%</b> |
| <b>Investment Objective 1</b>   | Improved central city vibrancy & livability.                      | 40%                                | 20%                           | 40%                     | 40%                     | 100%                   | 90%        | 10%        |
| <b>Investment Objective 2</b>   | Increased local & regional sustainable development.               | 35%                                | 10%                           | 20%                     | 50%                     | 100%                   | 90%        | 40%        |
| <b>Investment Objective 3</b>   | Enhanced inclusiveness, sense of belonging and cultural identity. | 25%                                | 10%                           | 40%                     | 70%                     | 100%                   | 90%        | 10%        |
| <b>Cost</b>   |   | <b>100%</b>                        |                               |                         |                         |                        |            |            |
| Total Cost (millions)   |   | \$ 95                              | \$ 348                        | \$ 444                  | \$ 703                  | \$ 743                 | \$ 45      |            |
| Capital Cost (NPV not possible as programme not available for all)      |   | \$ 35                              | \$ 136                        | \$ 177                  | \$ 310                  | \$ 370                 | \$ 19      |            |
| NPV Net Operational Costs (50 years)                                    |   | \$ 60                              | \$ 212                        | \$ 267                  | \$ 393                  | \$ 393                 | \$ 26      |            |
| <b>Cost Benefit Analysis</b>  |   |                                    |                               |                         |                         |                        |            |            |
| NPV (millions)  |   |                                    |                               |                         | \$ 113                  |                        |            |            |
| CBA   |   |                                    |                               |                         | 1.17                    |                        |            |            |
| <b>Risks</b>  |   |                                    |                               |                         |                         |                        |            |            |
| Technical - can it be delivered?  |   | 20%                                | L                             | M                       | M                       | M                      | M          |            |
| Operational - how easy will it be to manage going forward?              |   | 20%                                | L                             | L                       | L                       | M                      | M          |            |
| Financial - financial certainty, stability?                             |   | 20%                                | L                             | L                       | M                       | M                      | L          |            |
| Legal - will it be challenged?  |   | 10%                                | M                             | M                       | M                       | M                      | M          |            |
| Political - will it be supported by the politicians?                    |   | 10%                                | M                             | M                       | M                       | M                      | M          |            |
| Economic - Delivery of economic benefit certainty?                      |   | 10%                                | L                             | L                       | M                       | M                      | L          |            |
| Partner/Stakeholder/Public - will it be supported?                      |   | 10%                                | M                             | M                       | M                       | M                      | M          |            |
| <b>Business Needs</b>   |   | <b>100%</b>                        |                               |                         |                         |                        |            |            |
| Te Whi o Whiringi / Te Ao Māori   |   | 10%                                | L                             | L                       | M                       | M                      | L          |            |
| Poua - Te Papa Kouhoro - A wellspring of wellbeing                      |   | 10%                                | M                             | M                       | M                       | M                      | L          |            |
| Poua - Te Papa Manawa Whenua - A place of prosperity                    |   | 10%                                | M                             | M                       | M                       | M                      | L          |            |
| Poua - Te Papa Kōwhiri o Te Whi - The home of the people                |   | 10%                                | L                             | L                       | M                       | M                      | L          |            |
| Poua - Te Papa Nga Waka - The landing place for many                    |   | 10%                                | L                             | L                       | M                       | M                      | L          |            |
| Enhancing Te Ao Māori & embracing cultural heritage (Arts, Culture and  |   | 10%                                | L                             | L                       | M                       | M                      | L          |            |
| Enhancing our natural Environment (Te Raukanga Ora ki Te Papa City)     |   | 10%                                | M                             | M                       | M                       | M                      | L          |            |
| Building a low-carbon future (Te Raukanga Ora ki Te Papa City Centre)   |   | 10%                                | M                             | M                       | M                       | M                      | L          |            |
| Supporting a sustainable events industry (Tauranga Events Action and    |   | 10%                                | L                             | M                       | M                       | M                      | M          |            |
| City centre vitality (Te Raukanga Ora ki Te Papa City Centre Action and |   | 10%                                | M                             | M                       | M                       | M                      | L          |            |
| <b>Ranking</b>  |   |                                    |                               |                         |                         |                        |            |            |
| Score   |   | 3.30                               | 3.25                          | 3.25                    | 3.60                    | 3.75                   | 4.00       |            |
| Ranking   |   | 4                                  | 2                             | 2                       | 1                       | 5                      | 6          |            |



# Multi- Criteria Analysis (MCA)

# TMOTP visitation Rationale's modelling

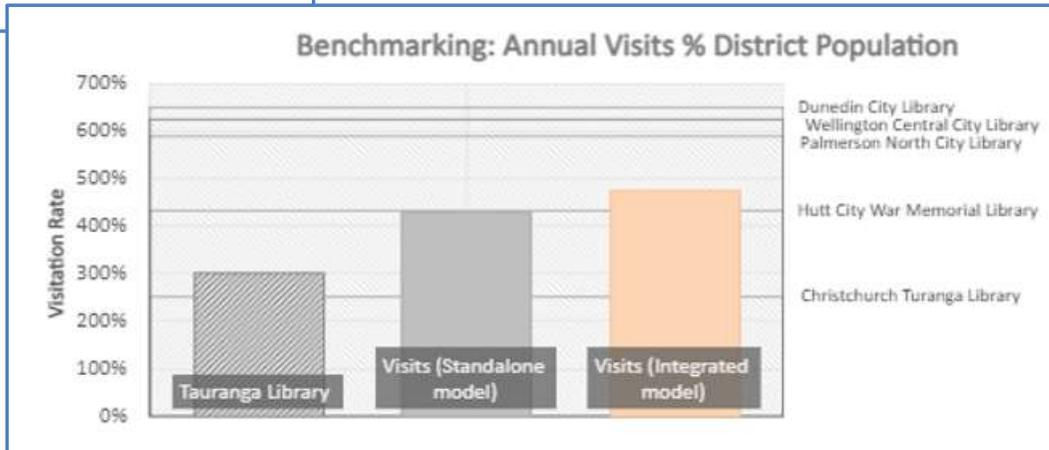
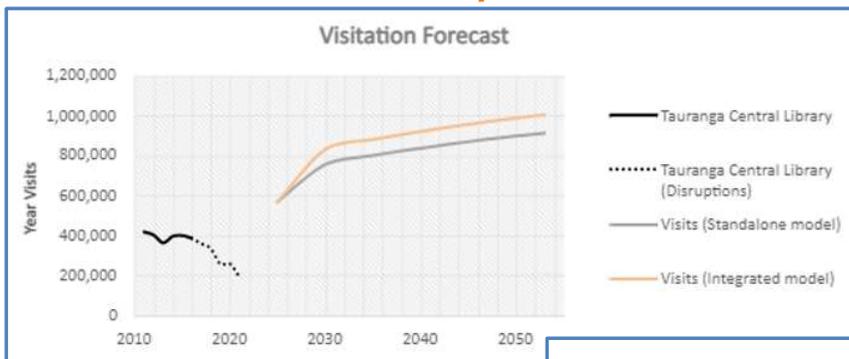


- 1,981,487 annual visits to TMOTP by 2035 averaging about 5,500 people a day.
- In 30 years (2053), visits will reach nearly 2.3 million annually (6,300 people a day).
- For comparison, current foot traffic on the corner of The Strand and Wharf Street averages 1,613 people a day.

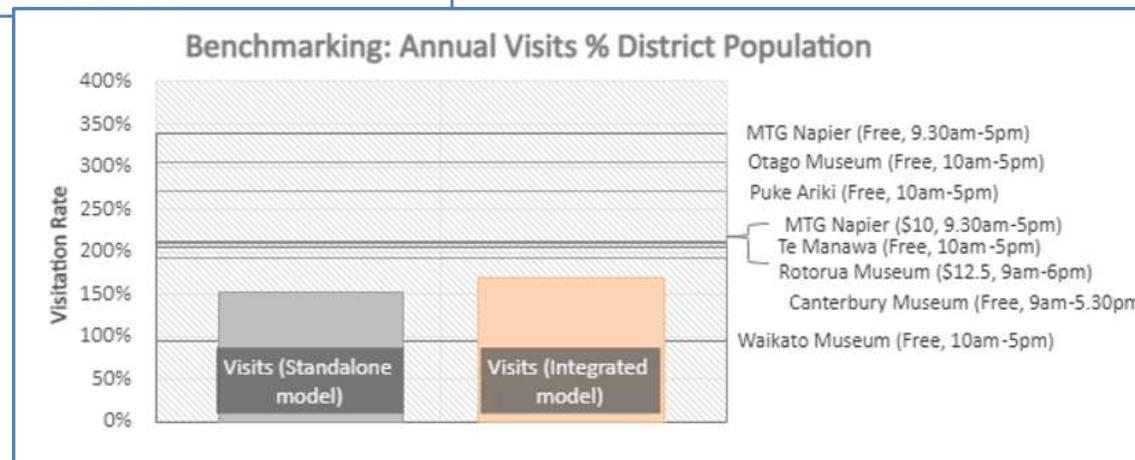
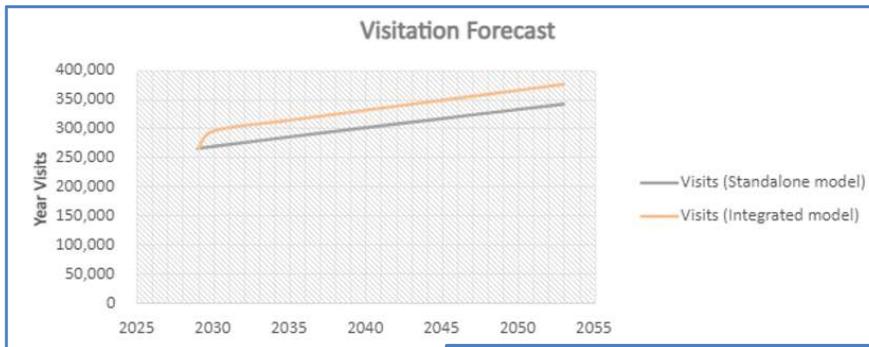
*Forecasted visitation to TMOTP (Site A) over 30 years*

|                     | 2025 | 2030      | 2035      | 2040      | 2045      | 2050      | 2053      |
|---------------------|------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>Total visits</b> |      | 1,869,103 | 1,981,487 | 2,078,404 | 2,166,248 | 2,248,068 | 2,293,551 |

# Community hub visitation



# Museum visitation



# Wider Benefits

## GHD's analysis



- TMOTP will generate between \$788.4 million and \$1,370.5 million in estimated quantified benefits in net present terms over the next 60 years assuming a 4% discount rate.

|  | 4% real discount rate |                 | 6% real discount rate |                |
|--|-----------------------|-----------------|-----------------------|----------------|
|  | Assumed*              | Catalyst        | Assumed               | Catalyst       |
| Agglomeration benefits from business concentration | \$18.9                | \$172.7         | \$9.7                 | \$89.0         |
| Use and non-use value of amenities                 | \$187.2               | \$192.5         | \$119.0               | \$122.0        |
| Visitor/Tourism contribution to GDP                | \$419.0               | \$822.8         | \$280.8               | \$551.4        |
| Value of Māori cultural expression                 | \$161.1               | \$161.1         | \$102.5               | \$102.5        |
| Lower emissions growth in housing                  | \$2.2                 | \$20.6          | \$1.0                 | \$9.4          |
| Lower opportunistic crime                          | \$0.1                 | \$0.7           | \$0.1                 | \$0.4          |
| <b>Total quantified benefits</b>                   | <b>\$788.4</b>        | <b>\$1370.5</b> | <b>\$513.1</b>        | <b>\$874.7</b> |

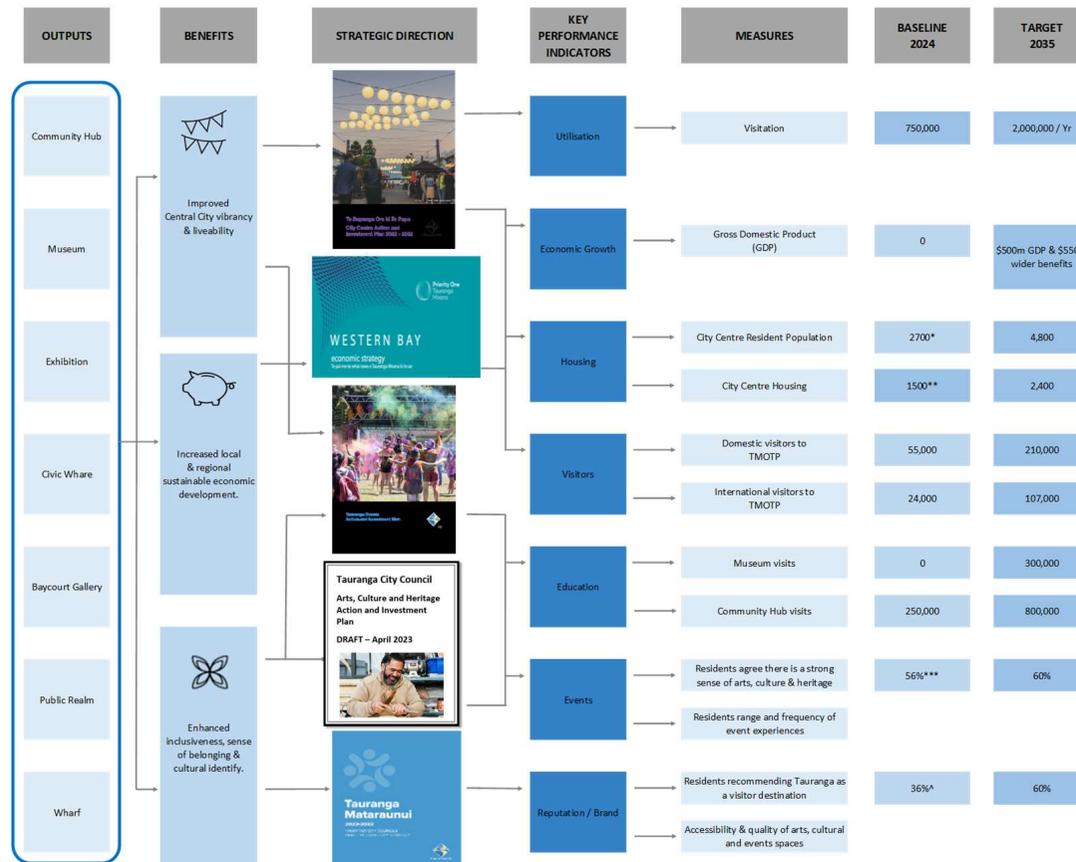
# Cost Benefit Analysis



| 4% real discount rate |          | 6% real discount rate |          |
|-----------------------|----------|-----------------------|----------|
| Assumed*              | Catalyst | Assumed               | Catalyst |
| 1.17                  | 2.03     | 0.95                  | 1.61     |

Note: Assumed 4% scenario is recommended by GHD

# Benefits map



\*census data 2018  
 \*\* TCC growth projections  
 \*\*\*Vital Update (2020)  
 ^Annual residents survey 2022

## Funding & financing



- Council has resolved to fund \$151.5 million of the capital investment (\$309.8m) and will likely fund close to 100 % of ongoing net cost of TMOTP each year.
- Potential for IFF levies (removing debt from Council's balance sheet) and city-wide development contributions (\$11.5M).
- Financial Strategy provides further options to be utilised to the extent needed to fully fund the remaining capital investment of TMOTP (\$146.8m).

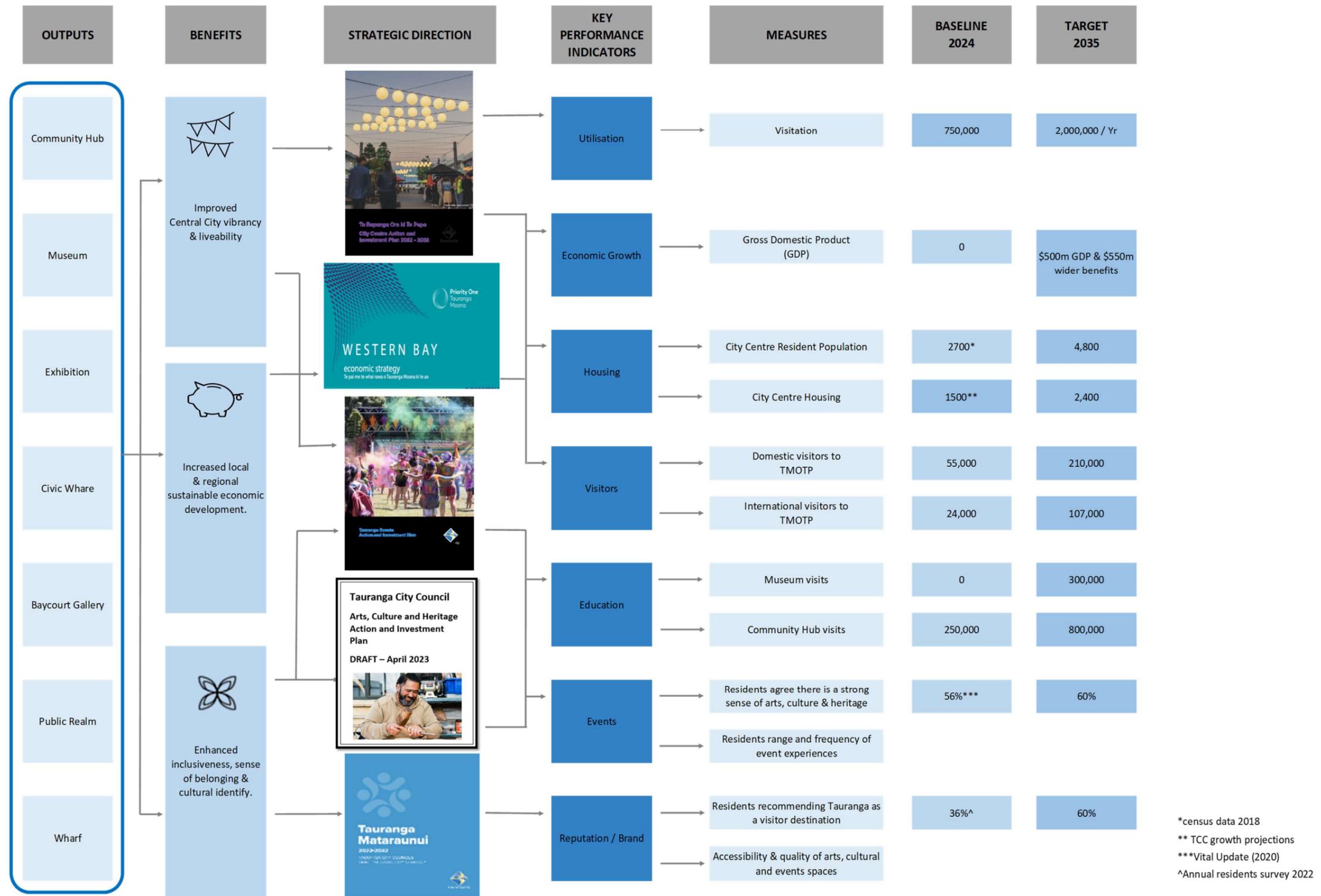


# Questions & Feedback



TO BE TABLED AT COUNCIL MEETING – Monday 24 July 2023 (Replacement Figure 40, page 131 for Te Manawataki o Te Papa Business Case)

Figure 40: Benefits map for Te Manawataki o Te Papa aligning with Council’s strategic direction and outlining KPIs, measures, 2024 baseline data and 2035 targets





# Te Manawataki o Te Papa

Financial Strategy – presentation to Council

24 July 2023



## Funding



### **External:**

- Government and Community Grants
- Waters Reform
- Development Contributions

### **Other Funding:**

- Asset Realisation Reserve
- Airport Activity Contribution

**Table 1: Comparison of the funding sources as per the LTPA with current estimates**

| Funding Source                                      | LTPA Estimate (\$M) | Current Estimate (\$M)      | Current Risk Weighted <sup>3</sup> Estimated (\$M) |
|---|---------------------|-----------------------------|--|
| <b>External Non-Rates Funding</b>                   |                     |                             |  |
| Waters Reform Funding ("Better Off" funding)        | \$33.2M             | \$12.1M*                    | \$12.1M*   |
| Other Government Grants                             | \$49.1M             | \$23.6M                     | \$14.2M  |
| TECT Partnership                                    | \$27.0M             | \$27.0M                     | \$21.0M  |
| Local and Community Grants                          | \$31.7M             | \$15.5M                     | \$4.5M   |
| Growth Funding (Developer Contributions)            | \$10.9M             | \$10.8M                     | \$11.4M <sup>4</sup>                               |
| <b>Total External Funding</b>                       | <b>\$151.9M</b>     | <b>\$89.0M</b>              | <b>\$63.2M</b>                                     |
| <b>Total Remaining Funding Required</b>             | <b>\$0</b>          | <b>\$65.8M</b>              | <b>\$91.6M</b>                                     |
| Total Non-Rates Funding                             | \$151.9M            | \$154.8M                    | \$154.8M   |
| Rates Funded Debt (including Renewals)              | \$151.5M            | \$151.5M                    | \$151.5M   |
| <b>Total Approved Budget for Programme of Works</b> | <b>\$303.4M</b>     | <b>\$306.3M<sup>5</sup></b> | <b>\$306.3M</b>                                    |

**Table 3: Potential other funding sources**

| <b>Funding Source</b>                                   | <b>Estimated Realisable Value Gross<br/>\$'s million's</b> | <b>Estimated Realisable Value Net of Debt Repayment<br/>\$'s million's</b> |
|---|--|--|
| Asset Realisation Reserve                               | \$146.3  | \$97.7   |
| Airport Activity Funding                                | \$13.0   | \$13.0   |
| Other Funding Options                                   | Nil *  | Nil *  |
| <b>Total Other Funding Identified</b>                   | <b>\$159.3</b>   | <b>\$110.7</b>   |
|   |  |  |
| <b>Total Other Non-Rates Funding Required (Table 1)</b> | <b>\$91.6</b>  | <b>\$91.6</b>  |

## Airport Activity Surplus

### **Considerations:**

- Link to City Centre and Te Manawataki o Te Papa
- Level of funding available (potentially \$45m)
- What is appropriate to apply

### **Appropriateness Assessment:**

- Requirements of Airport Authorities Act
- Level of airport patronage from international & domestic tourism visitors
- Level of international & domestic visitors to individual Te Manawataki of Te Papa facilities
- Expected benefit to the airport measured in increased visitors

## Recommended Resolutions

### **Approve Financial Strategy**

- Reconfirms maximum ratepayer loan \$151.5m
- Maximise external funding sources
- To extent above funding sources insufficient, balance funded by Airport Authority funding (to \$13m) & Asset Realisation Reserve

### **Airport & Asset Realisation Reserve**

- Decisions on quantum to be via future Council resolution subsequent to further consideration of what is appropriate, legal advice & assessments, and consultation as appropriate.



# Questions





## Asset Realisation Report

- Proposal to establish an Asset Realisation Reserve approach and criteria
- Treatment of debt associated with properties managed through the Reserve approach
- Approval of list of properties to be managed through the Asset Realisation Reserve approach.

## Proposal to Establish Asset Realisation Reserve

- Reserve is proposed to be used:
  - Transparently manage sale of Council property & assets
  - Hold any resulting proceeds
  - Enable Council to allocate funds to capital projects
- Identification of property or asset to be managed through the Reserve approach not necessarily a decision to dispose. Disposal decisions made on case-by-case basis and in accordance with Council policy.

## Properties & Assets Identified

- Assessment:
  - Not required to deliver core business; or
  - Should be disposed (externally or internally to achieve a strategic objective, and defined trigger or timeframe for that disposal has been determined).
- Identified properties and assets include:
  - Carpark Buildings - Spring Street & Elizabeth Street
  - Marine Precinct
  - Smiths Farm
  - Poteriwhi (residential land)
  - Other Council properties

## Policy & Legal Considerations

- Property funded by an activity:
  - Proceeds will return to that activity (except stormwater affected properties)
  - Proceeds will be used to repay debt
  
- Council can, by resolution:
  - Direct proceeds from sale of assets to a use other than debt repayment
  - Decide not to act in accordance with an adopted policy provided that decision is transparently made, and specific Local Government Act 2002 requirements are complied with.

## Other Matters Addressed in Resolutions

- Proposed that annual review of properties will be undertaken
- Potential sales of managed through the Asset Realisation Reserve approach will be assessed and managed:
  - case-by-case basis and
  - in accordance with legal requirements
  - in accordance with Council policies (including Property Acquisitions and Disposals Policy, and Significance and Engagement Policy)
- Approve Asset Realisation Reserve to be used as funding source for TE Manawataki o Te Papa project in the first instance.



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